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For immediate release

MBA Hotel Brokers Inc. Welcomes Urmish Patel as its Newest Associate Broker

December 14, 2012 – MBA Hotel Brokers Inc, a member of Hotel Brokers International, announces Urmish Patel as a new associate broker to the company. Urmish Patel is responsible for the Birmingham, Alabama MBA Hotel Brokers office covering the southeast.

Urmish Patel holds a Real Estate Broker license in Alabama and Georgia. He has over 30 years of experience in the hotel industry including operations and transactions as a Real Estate Licensee since 1989. Urmish is also experienced in hotel valuation and advisory services, and has the insight and experience to successfully guide buyers and sellers through difficult transactions. He earned his Bachelor of Science degree from the University of Alabama in Birmingham (UAB).



Charlie Fritsch, President of MBA Hotel Brokers Inc. said, “I am pleased to have Urmish Patel join our team of highly experienced hotel brokers. This strategic relationship provides Mr. Patel and the MBA Hotel Brokers Sales Team increased market access and new opportunities to better serve our clients.” MBA Hotel Brokers Inc. has been advising on hotel transactions for over 17 years and has been a member of Hotel Brokers International for the last 12 years. MBA has five brokers carrying licenses in 11 states and has sold hotels in 25 states.

Founded in 1959, Hotel Brokers International is the industry leader in hotel real estate sales. HBI’s more than 75 hotel brokerage specialists have successfully negotiated more than 10,000 hotel real estate transactions and most recently have accounted for 48 percent of all select-service and economy hotel sales in the United

States. The organization's database currently comprises more than 150 property listings and the HBI website attracts more than 50,000 monthly site visitors from approximately 40 different countries. Founder and host of the popular Hotel Investor's Marketplace Webcast, HBI also developed the Certified Hotel Broker professional designation program. In addition to hospitality real estate advisory services, HBI offers affiliate membership to professionals in allied fields, including franchising, lending, appraisals and investment services. For more information about HBI's hotel listings or to become a broker or affiliate member, visit www.hbihotels.com.

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